

Profiles **Team** Analysis™

CONFIDENTIAL

TEAM MEMBER MATRIX REPORT

Monday, September 22, 2010

Widget Manufacturing Company, Inc. Bravo Group Team

Prepared by:

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*Building and Retaining
the
High-Performance
Organization*

SECTION I

Team Balance Table

Reflecting D.I.S.C Behavioral Tendencies

12 FACTORS	LOW	MOD. LOW	MODERATE	MOD. HIGH	HIGH
(D) Control		3	●, 2, 4, 5		
(I) Social		2	4, 5	●, 3	
(S) Patience		5	●, 2	4	3
(C) Precision			4, 5	3	●, 2
(D) Ambition	3, 4		●, 2, 5		
(I) Positive Expectancy			●, 2, 4, 5	3	
(S) Composure		5	●, 2	4	3
(C) Analytical		3, 5	●, 2, 4		
(D) Results Orientation		3	4, 5	●, 2	
(I) Emotions		●, 2, 4	3		5
(S) Team Player	5		2, 4	●, 3	
(C) Quality Orientation		3	●, 2, 4	5	

Note: A shaded area suggests a factor NOT well represented on this team

Team Member Key

- | | |
|--------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|
| <ul style="list-style-type: none"> ● James Smith - Team Leader 2. Don Smith 3. Jennifer Smith | <ul style="list-style-type: none"> 4. John Smith 5. Tony Smith |
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SECTION II Overall Team Balance

Team balance is important. When each of the twelve factors has at least one team member who is strong in that factor, the team is well balanced.

Well Represented

SOCIAL (I)
PATIENCE (S)
PRECISION (C)
POSITIVE EXPECTANCY (I)
COMPOSURE (S)
RESULTS ORIENTATION (D)
EMOTIONS (I)
TEAM PLAYER (S)
QUALITY ORIENTATION (C)

NOT Well Represented

CONTROL (D)
AMBITION (D)
ANALYTICAL (C)

Not all twelve DiSC factors are well represented on this team. Please review the Full Team Report for powerful ideas to make the team more effective and efficient.